

Job information

A. Sales manager (Hebei, Shanxi, Beijing, Tianjin and other regions)

Job Responsibilities:

Regional Sales

- 1) Responsible for developing regional market products (elevators, escalators);
- 2) Responsible for project negotiations, marketing, project bidding, project management, project funds;
- 3) Develop and manage regional distributors to ensure the performance;
- 4) Direct management of major projects and involved in project implementation;
- 5) Develop and manage the distributors and developers.

Team Management

- 1) Complete target;
- 2) Responsible for analyzing the market in your area, prepare a business plan and report to headquarters;
- 3) Responsible for regional and distributors management, especially for policies and programs' flexibility;
- 4) According to the company's cost management system, sales should responsible for marketing cost control system within the region, as well as standardized management systems and processes;
- 5) Responsible for regional teams to recruit admission, assessment, appointment and so on.

Job requirements:

- 1) 30-40 years old, college degree or above, engineering / electromechanical / marketing and other related professional;
- 2) More than 5 years relevant industry experience in sales, more than 2 years sales team management;
- 3) Has well developed customer resources and customer relationships, outstanding performance;
- 4) Strong market analysis, marketing, promotion and good interpersonal communication and coordination skills, analytical and problem solving skills;
- 5) Must have a strong sense of professionalism and leadership.
- 6, Fluent in Mandarin:
- 7, Positive and optimistic, commitment to the work, strong psychological endurance;
- 8) Presentable outfit, healthy, hard-working, be able to adapt to business trip.

B. Regional Sales Engineer

Job Responsibilities:

- 1) Responsible for daily sales by regions;
- 2) Market information collection, feedback, analysis and development of markets, develop new customers, sales targets;
- 3) Sales of the company's products, project tracking, contract, loan recovery work;
4. Proficiency in Microsoft Office, drawings by AutoCAD software.

Qualifications:

- 1) 25-35 years old, college degree or above, machinery manufacturing, mechanical and electrical integration, automatic control, marketing and other professional;
- 2) More than two years of work experience in sales, independent on sales and sales experience preferred;
- 3) Good public relations strategy, language ability and be aggressive; willing to learn
- 4) Presentable outfit, healthy, hard-working, be able to adapt frequent business trip.

C. Electrical Design Manager

Job Responsibilities:

- 1) Able to design electrical engineering drawings.
- 2) Apply materials in the production process table, electrical circuit diagrams and electrical assembly process.
- 3) Support production, sales, purchasing and quality department to provide the necessary product information.
- 4) Support for quality improvement and cost reduction.
- 5) Continue to adjust parameter of products
- 6) Electrical construction plan review, inspection during construction, specifications, brands, ensure technical performance is consistent with the drawings, report immediately to upper management.
- 7) Supervise and inspect the construction site electrical construction situation;
- 8) Site installation and commissioning of electrical equipment, field failure analysis process;
- 9) Complete the assigned task superior work.
- 10) Responsible for the implementation of the company's environmental health and safety policies and regulations, as well as safety regulations and local security policies regulations.

Qualifications:

- 1) Automation, electronics, electrical and other related professionals;
- 2) More than three years and factory automation, circuit design experience; familiar with the corresponding circuit diagram software; to master a variety of theoretical knowledge of quality management system; familiar with the operation of office supplies;
- 3) Maintain a good team spirit and strong coordination ability; good communication, organization and management skills.

D. Electrical Design Engineer

Job Responsibilities:

1. Perform electrical design according to project requirements, completion of part of all related electrical design work to meet project requirements, based on the guarantee of professional electrical design, reasonable and possessed operability;
2. Drawing transformation: the completion of the assigned project electrical design drawings, conversion work, the workshop production assistance, if needed in a timely manner to provide the necessary technical guidance, responsible for project tracking from production to the test, use every aspect of the site feedback and provide timely support to help solve;
3. Electrical Component Selection: Selection responsible for product-related electrical components is necessary to participate in testing vendor products to ensure that all technical conditions are met, in line with company policy costs;
4. The product upgrades, optimization: with department managers to complete the continuous optimization and upgrading of electrical aspects of the company's products, the company strive to design products continue to meet market demands and having competitive;
5. RTY reports: weekly, monthly RTY to QA department;
6. Complete other tasks assigned by superiors assigned.

Qualifications:

- 1) Academic / professional: college degree, electrical automation, electrical and mechanical professional, familiar with the electronic control knowledge, the drive works, master design KEB / CT / YASKAWA / FUJI and other mainstream market inverter circuit operation;
- 2) Work experience:
- 3) Required Skills: Familiar with EMC, EMI knowledge and understanding of the principle of the elevator;
- 4) The language proficiency / computer skills: English has a certain basis, can email or telephone communication with overseas customers solve field problems;

E. Decorative design engineer

Description of job:

1. Lift decoration design renderings service and support;
2. Lift product development and design of new decorative scheme, elevator decoration material selection;
3. Lift Products and effectiveness of program design.

Qualifications:

1. Bachelor degree or above, class industrial design, interior design, art design related majors; industrial design professional priorities;
2. Mechanical products in decorative design, interior design or related technology to work for two years, with elevator decorative effects design experience is preferred;
3. Skillfully use Photoshop, 3dmax, AI and other professional Autocad design software;
4. Familiar of office software;
5. Responsible work attitude, have a good sense of innovation and teamwork.

F. Installation Manager

Job Responsibilities:

- 1) Responsible for the elevator site investigation, inspection process and related issues;
- 2) Responsible for overseeing the progress of the installation project and carry out inspection work and customer acceptance and coordination between projects;
- 3) Responsible for coordinating the installation process during the installation process issues, arrangements for the deployment of personnel, lack of spare parts and other related matters;
- 4) Responsible for the installation of safety and technical training; start applying for elevator of 10.6, inspection and final acceptance of work;
- 5) Participate in contract review, technical agreement, drawings and archiving information related to the elevator;
- 6) Responsible for the implementation of quality, environmental and occupational health and safety of process control and meet the requirements;
- 7) Control and prevention of accidents, incidents, reflect the work process of insecurity to the technical director, proposed control methods and requirements;
- 8) Responsible for the construction site protection and management of customer property;
- 9) Responsible for elevator construction project quality plans and programming

Qualifications:

- 1) Engineering major has more than 6 years of industry experience, 5 years Installation Manager practical work experiences.
- 2) Familiar with the industry standards, work processes laws and regulations, as well as a strong professional and technical capacity; construction engineer certificate has priority.
- 3) Good analysis, judgment and decision-making ability.
- 4) Good communication skills, outgoing personality, strong sense of responsibility, have a good team spirit.

G. Maintenance Manager

Job Responsibilities:

1. The overall responsibility is for the normal operation of the maintenance unit, the timely processing of customer complaints and unexpected events.
2. Maintenance led all the staff of the Ministry of the timely completion of maintenance work to develop the target company.
3. Develop standardized maintenance department each post workflow. Maintenance expenses control unit, income and expenditure budget for project approval
4. Good communication with the Quality Supervision Bureau, vendors and other departments.
5. Boot customer consumer demand; improve customer interests while achieving the company's reputation and brand formation.
6. Leadership of the company to arrange other matters

Qualifications:

- 1) College degree or above, engineering majors;
- 2) More than five years experiences in elevator maintenance, elevator maintenance strong management capabilities;
- 3) Good communication skills, be able to handle things well;
- 4) Able to withstand greater work pressure.